

Annual Business Meeting - November 2019

WELCOME

Jeff Clements

Opening Readings

Todd Wittenberg

Agenda Overview

Rindy Powell

AGENDA

- Business Meeting
 - 2018 Annual Meeting Minutes / Approval
 - Treasurer's Report
 - 2019 Year in Review
 - 2020 Strategic Plan Presentation
 - 2020 Board Election
- Break
- Lecture Workshop
- Internet Workshop

Minutes - 2018 Annual Business Meeting

Rindy Powell

Treasurer's Report - October 2019 YTD

Craig Hansen

Christian Science in Metro Chicago Financial Statement January 1, 2019 to Oc	tober 31, 2019		
(CSMC Annual Business Meeting Novemb			
(Come runidal Edenicos incoming Novelin	10 mo. 2017	10 mo. 2018	10 mo. 2019
Beginning Balance January 1			
Cash Donated for Joint Activities*	10,305.74	10,305.74	9,270.74
Cash in General Fund	132,616.93	10,328.61	11,557.42
Savings Account balance	-	125,038.85	115,117.62
Total Beginning Balance	142,922.67	145,673.20	135,945.78
Receipts			
Receipts from Churches & Societies	22,658.30	28,108.18	35,972.51
Receipts from Individuals - Cash	4,146.65	1,541.91	2,914.70
Receipts from Associations	250.00	250.00	
Receipts - one time	25,000.00		483.00
Interest & dividends	34.87	69.46	41.64
Total Receipts	52,089.82	29,969.55	39,411.85
Disbursements			
Weekly Bulletin	1,135.62	790.00	German - 7 E
Annual Business Meeting (ABM)	653.99	731.20	-
Postage, Shipping, P.O. Box rental	4-4-5 -4	180.00	118.00
Telephone	1,952.96	2,485.26	(283.67
PayPal, Bank & Gov't Fee	157.00	68.00	15.00
Sentinel Watch posters		130.00	
Other administrative**	1,700.00	381.25	387.00
Prayerful Pause WVAZ	7,954.00	, 556.00	
Prayerful Pause WLIT	14,921.00	1,769.00	
Sentinel Watch WGRB		23,500.00	

Communications Coord-web/FB/Instagram/newsltrs			20,000.00
Website (now "CSMetroChicago.org")	3,069.00	324.75	96.00
English>Spanish translation for webpage			150.00
Bluehost 'SEO' Link Building		TEG SILE	698.00
Facebook advertising	25. 20	250.00	1,192.94
Newsletter Costs	3.4.5.		1,218.67
"Natural Awakenings" magazine ads			1,145.00
Telephone Bible Lesson - Message Link	9,781.38	11,936.09	12,224.76
Telephone Bible Lesson & Sentinel Watch - CSPS	1,160.00	4,500.00	5,000.00
Disbursements for Expos/Joint Activities*	-		6,365.92
Transfer to open new savings acct (per name chng	5. 5.4		100.00
Total Disbursements	42,484.95	47,601.55	48,427.62
Gain or (Loss)	9,604.87	(17,632.00)	(9,015.77)
Ending Balance October 31			
Joint Activities* - checking	10,305.74	10,305.74	2,904.82
General Fund - checking	17,193.86	2,627.15	8,865.93
General Fund - savings	125,027.30	115,100.20	115,259.26
Total Ending Balance	152,526.90	128,033.09	127,030.01
* "Joint Activities" represents funds donated/used to	owards suppor	ting joint activities	
such as Expos, with Christian Science branch ch	out of mistaken	\$297 PovPol roo	oint:
** "Other administrative" in 2019 includes June payer in 2018 it is placement of Prayerful Pause on ra		1 \$307 FayFaired	cihr'

DONATIONS

- Via Paypal
 - link found on Contact page of website https://csmetrochicago.org/contact/ and in most e-newsletters
- Via Check
 - payable to Christian Science in Metro Chicago
 - mail to P.O. Box 768, Chicago, IL 60690-0768

Christian Science in Metro Chicago is a non-profit 501c3 organization.

2019 Year in Review

Jeff Clements

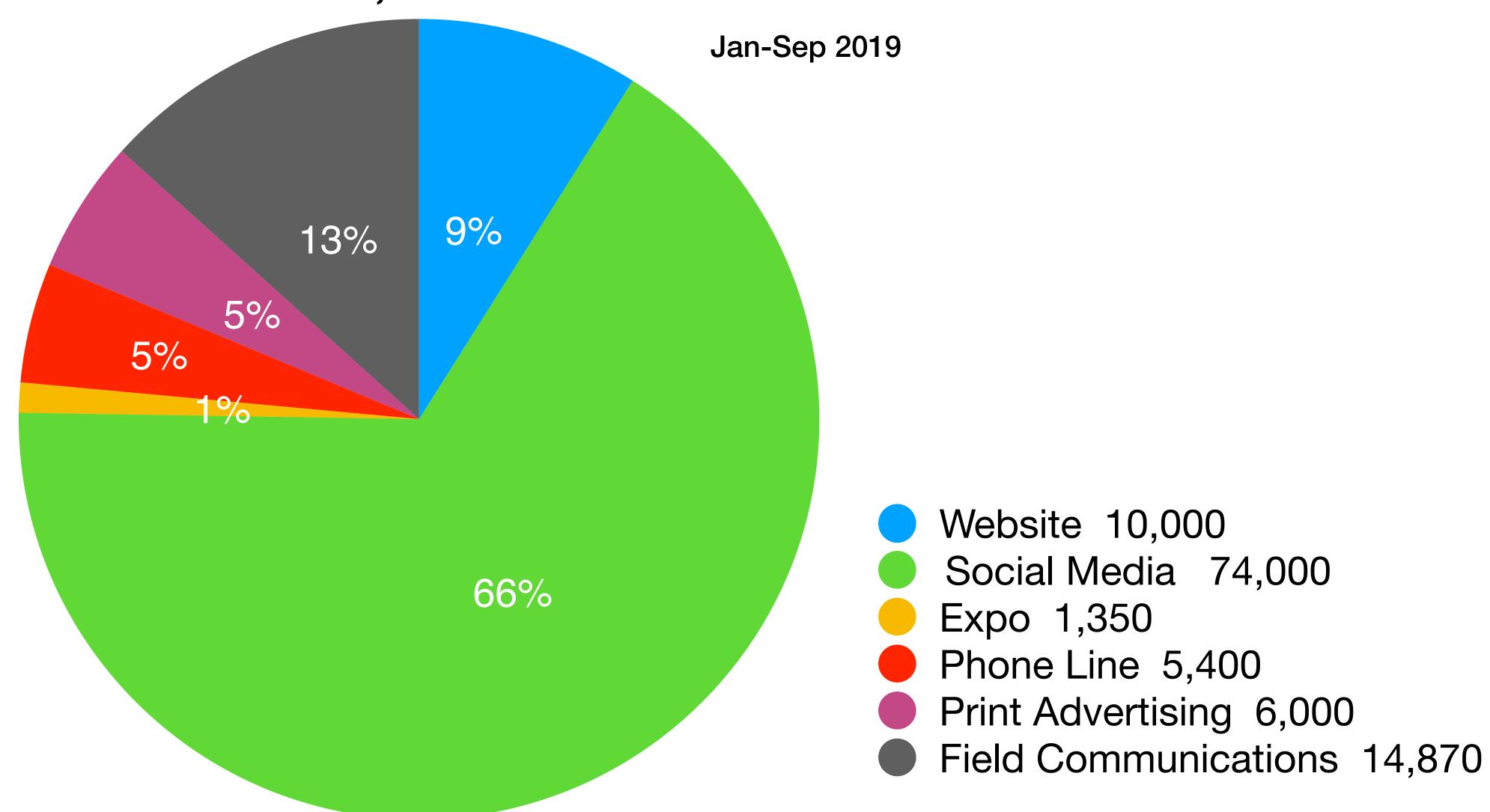
2019 first full year of activities implementing strategic plan ratified at November 2018 meeting

The plan directed us to focus on ...

2019 PLAN

- 1. Building a robust internet presence using both a website and social media
- 2. Exhibiting at two Body Mind Spirit Expos
- 3. Maintaining a telephone call-in line with programming from The Christian Science Publishing Society
- 4. Providing a communication channel among churches about our public-facing activities

2019 REACH = 111,620 CONTACT POINTS



2019 YEAR END TOTAL EXPENSES

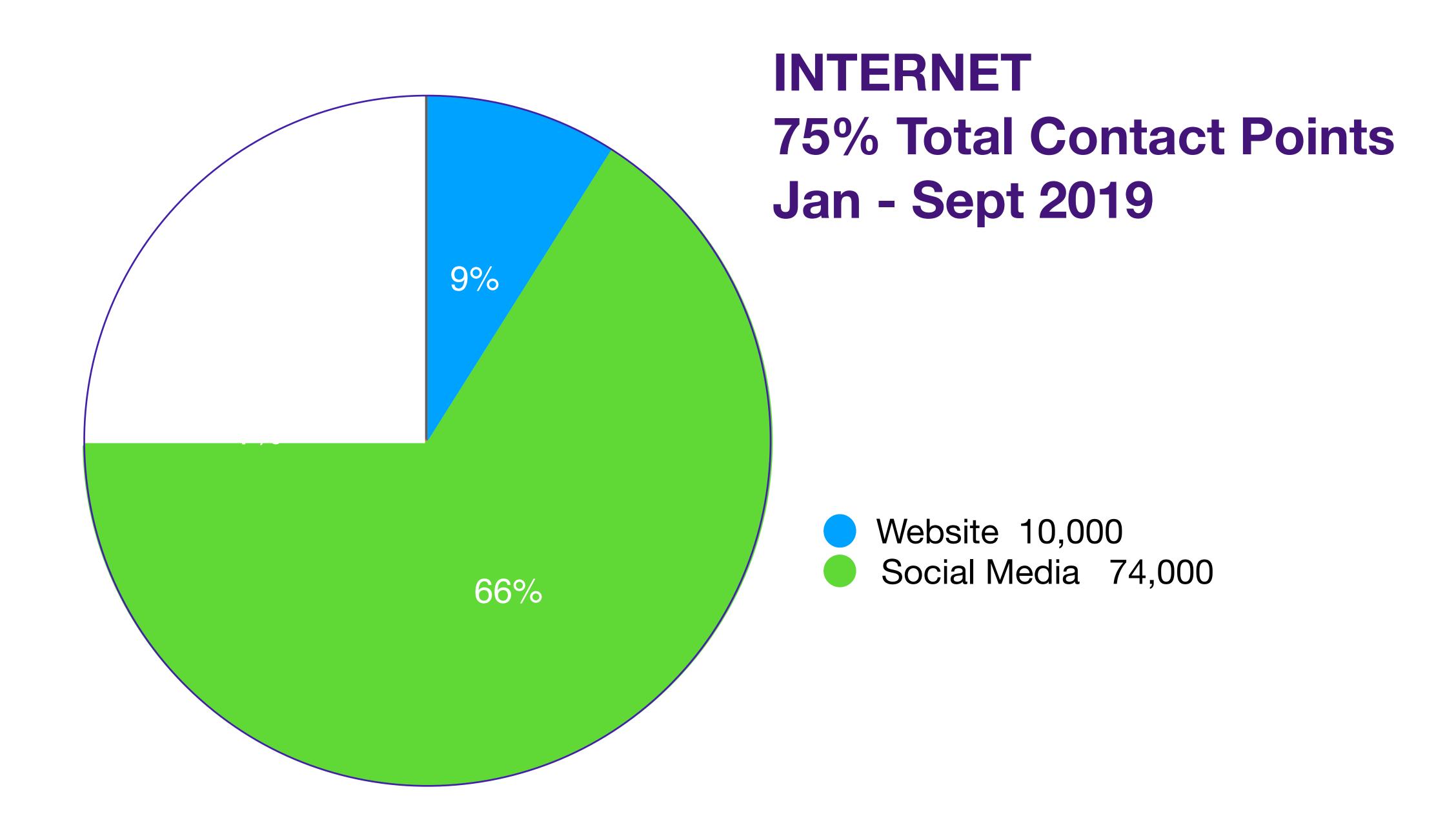
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$18,200 Internet
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- \$ 6,200 Expo
- \$ 1,600 Print Advertising (Natural Awakenings Magazine)
- \$20,400 Telephone Broadcasting
- \$ 9,600 Field Communications

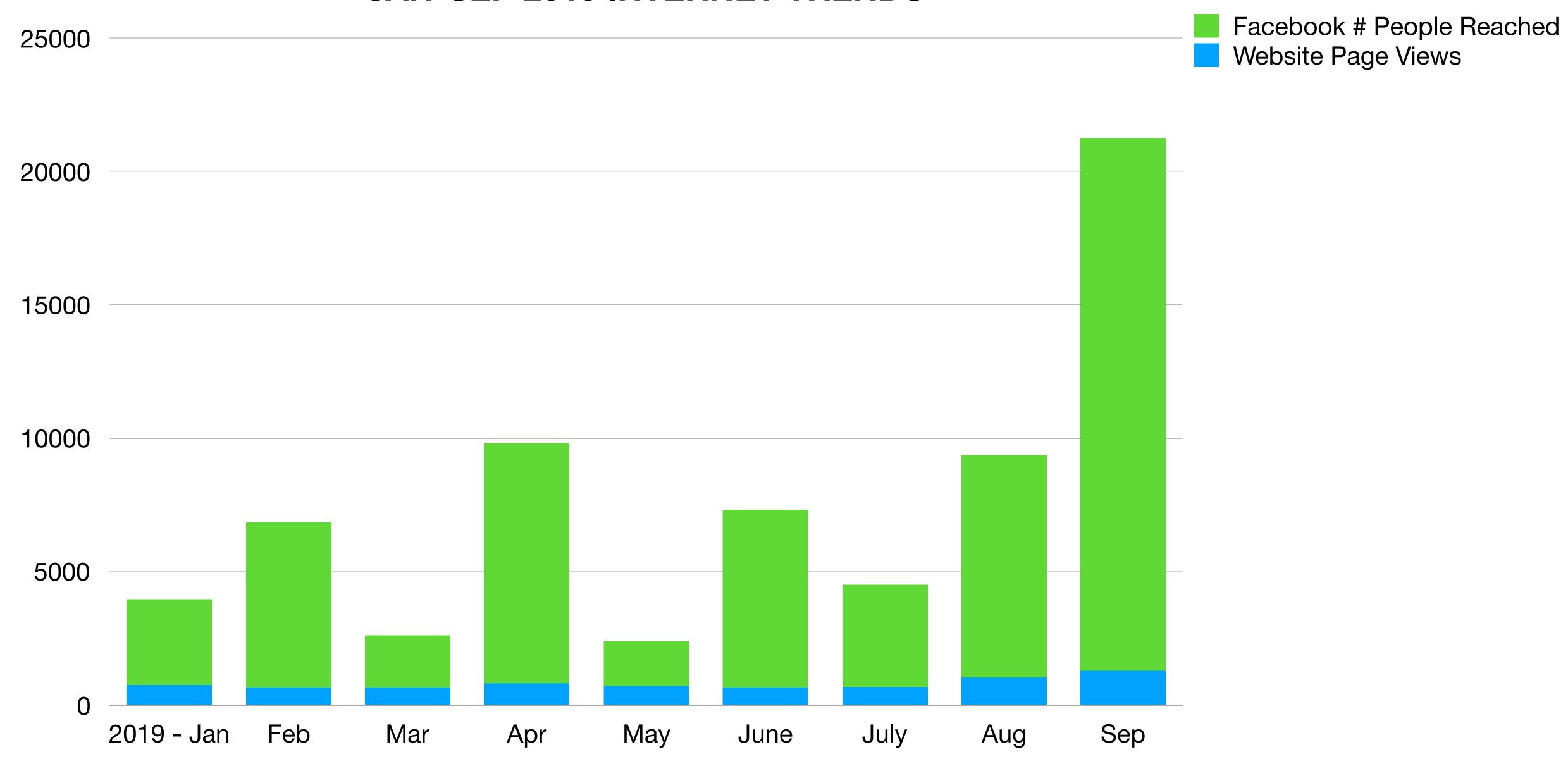
\$56,088 Total (\$60,000 budget)

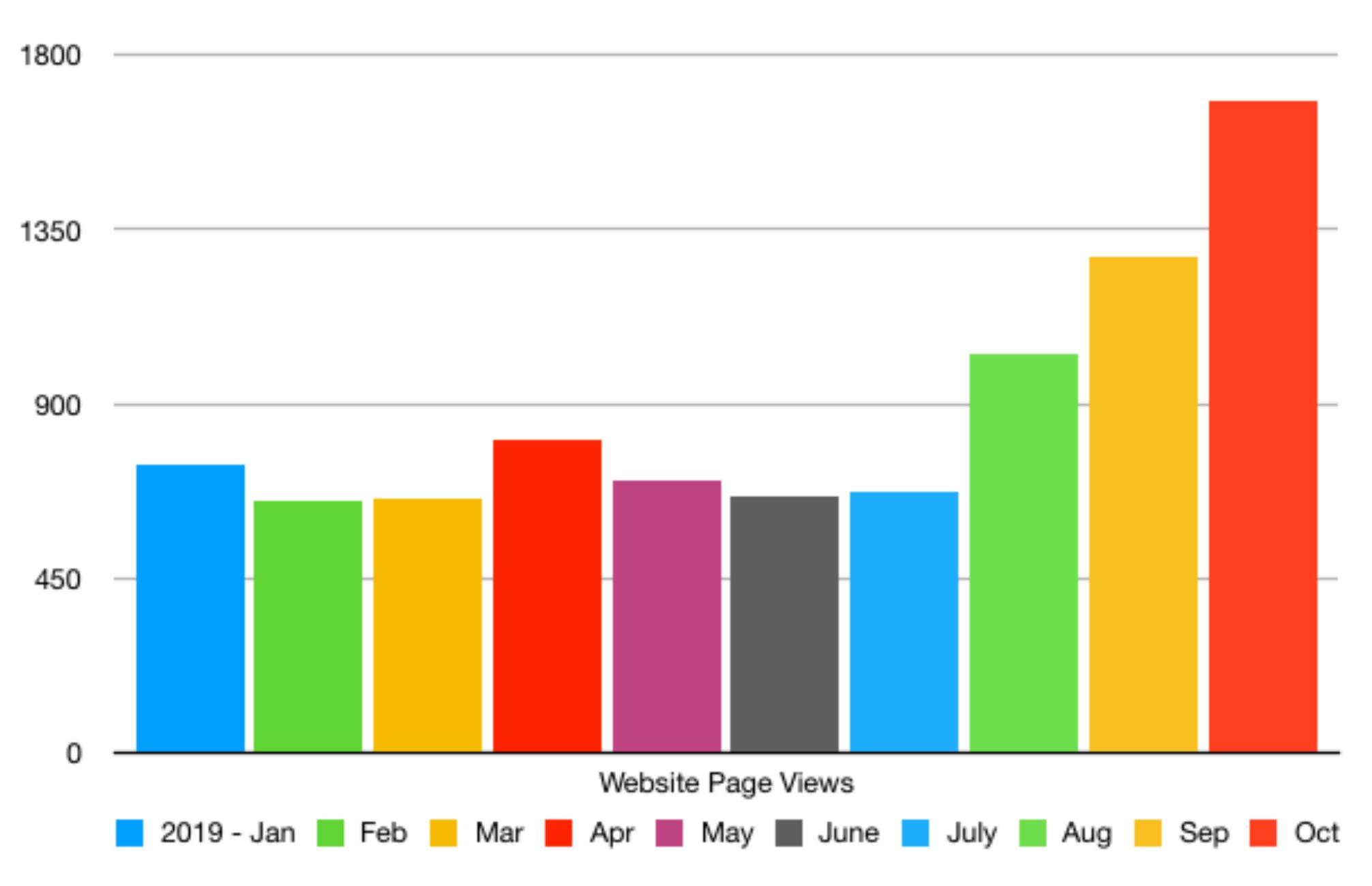
Internet

Carol Hohle



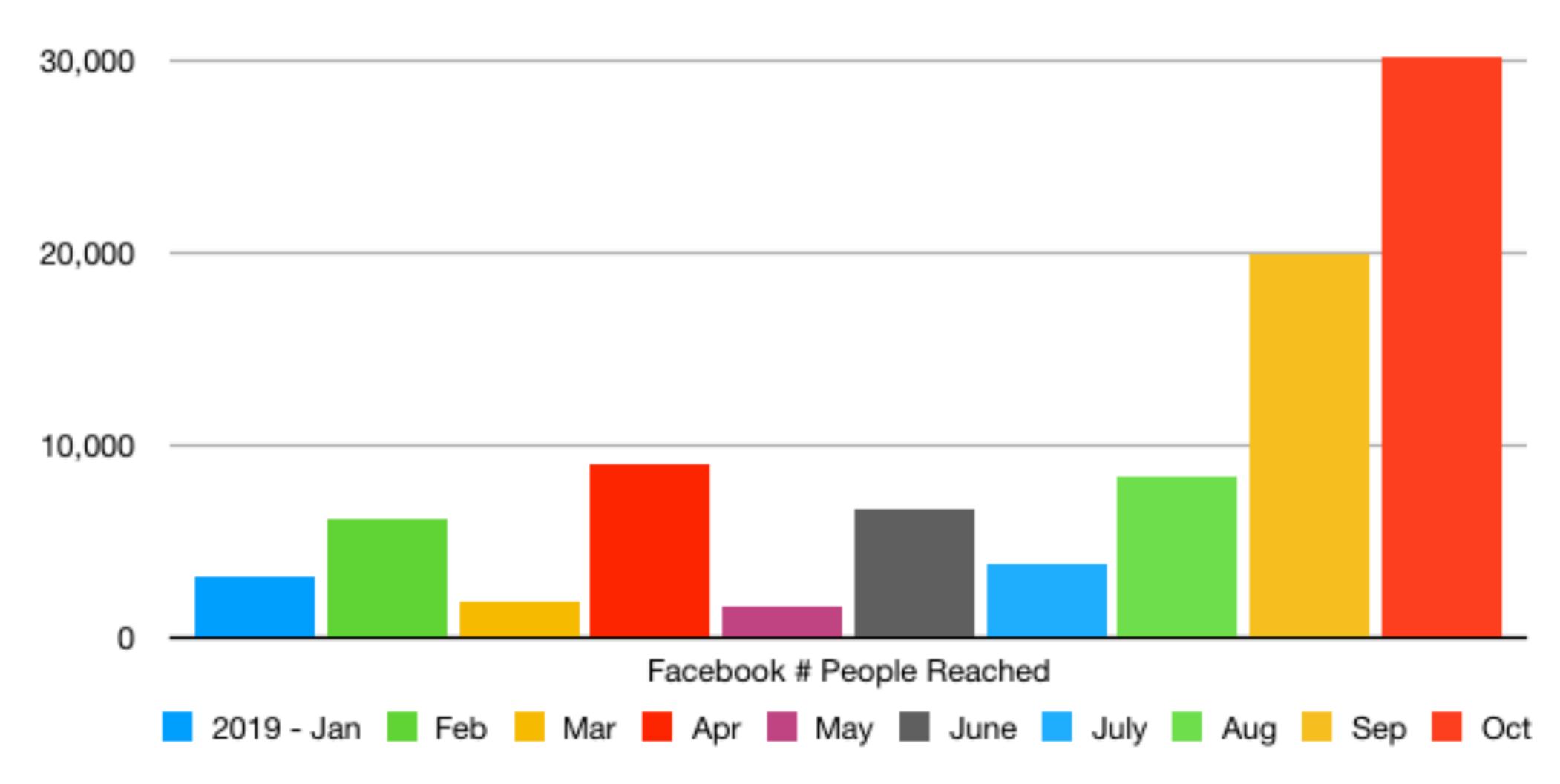
JAN-SEP 2019 INTERNET TRENDS





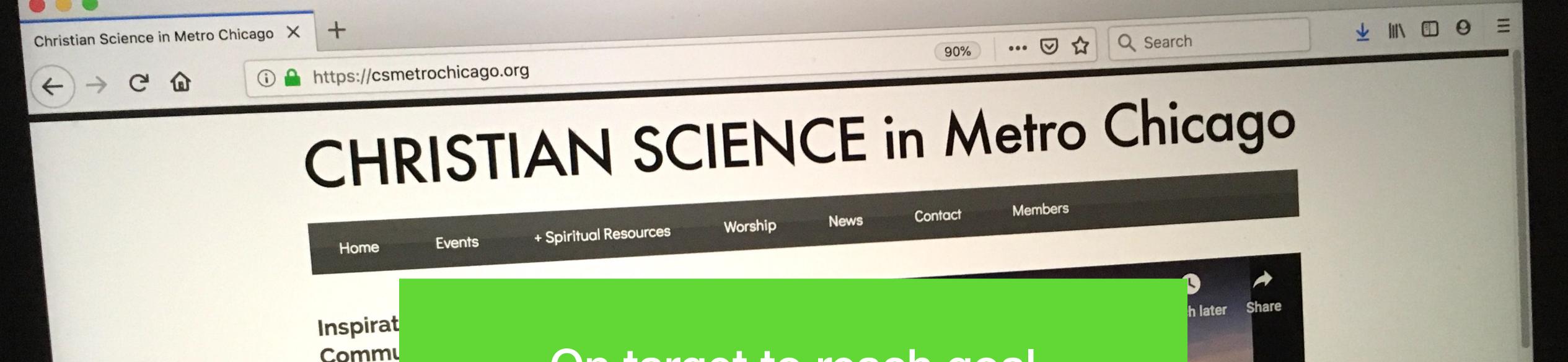
WEBSITE PAGE VIEWS

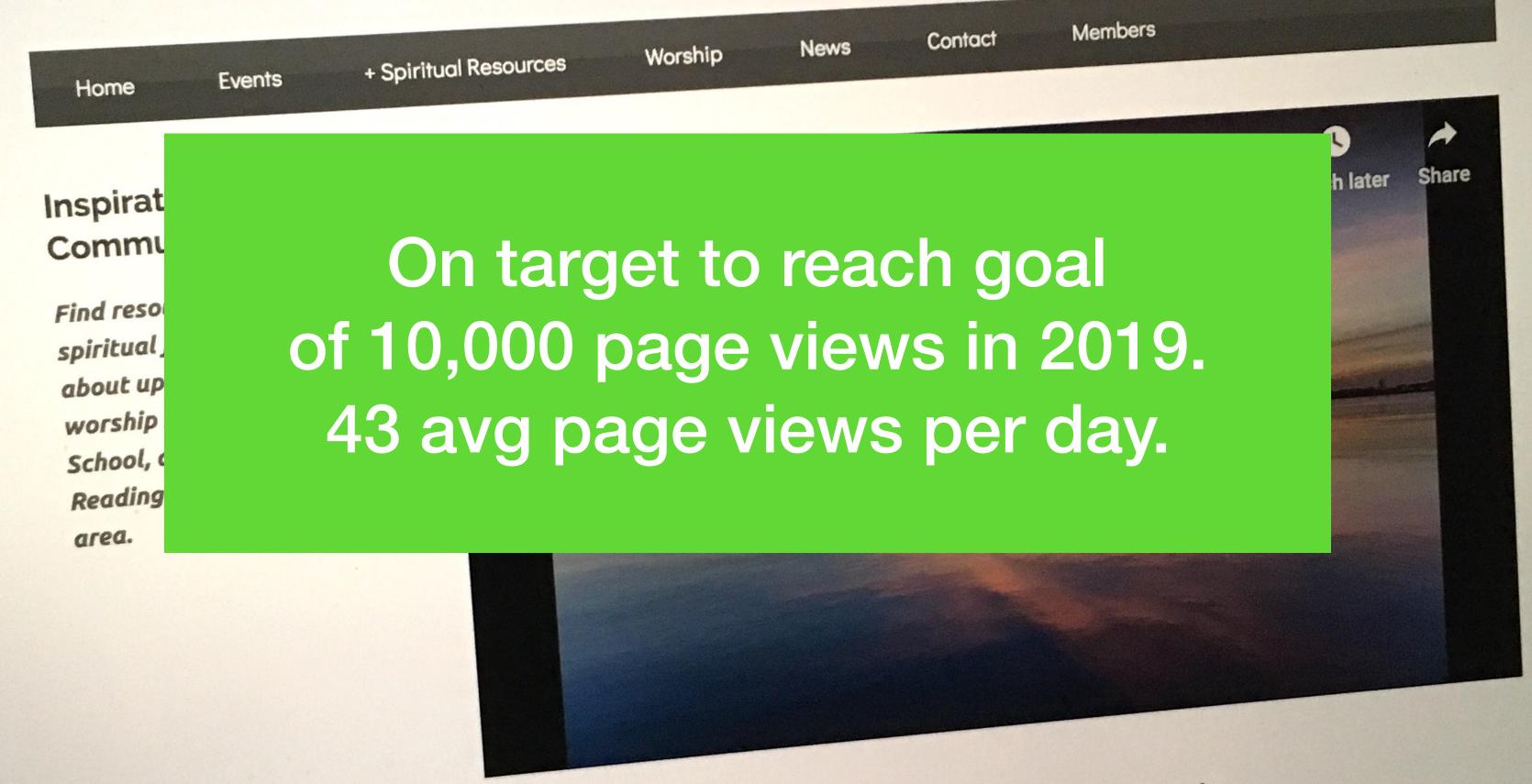




- Facebook and Instagram
 - 24 avg posts per month
 - Advertising
 - reaching 2000-3000
 people
 per \$35 Sentinel Watch ad
 - reaching 3000+ people per \$50 lecture ad
 - reaching 9000+ people per \$50 Bible Lesson ad







Events

Find seminars, workshops and lectures on personal, health, community, and global onics that show how the teachings of

Reading Rooms

Discover the array of spiritual resources available in Christian Science Reading Rooms and learn where they are located

Podcasts

Listen online and by phone to a variety of podcasts designed to bring healing, comfort, and hope — including daily brief

El Heraldo de la Ciencia Cristiana

773-250-6577 Disponible 24/7



sido experimentadas por los Científicos Cristianos alrededor del mundo.

Der Herold der Christlichen Wis. "proclamar la actividad y dispo sucedido por Le Héraut (versió en portugués) en 1947. Hoy er gracias a la aplicación de la Cie

The Herald es una de las tres r fundadas por Mary Baker Eddy y cada una de ellas tiene una misión específica. Sus principales publicaciones son The Christian Science Journaly The Christian Science Sentinel, publicados en inglés. Cada revista ofrece artículos escritos por sus propios lectores, así como testimonios de curaciones espirituales que han

Spanish webpage added in September



Ciencia y Salud la Llave de las Escrituras





texto de la Ciencia y Baker Eddy explica las as que sustentan las curaciones de Cristo Jesús.

Desde el primer capítulo "La oración", pasando por su exégesis del Génesis y el Apocalipsis, hasta el Glosario de términos bíblicos, la autora invita a los lectores a considerar en profundidad la totalidad de Dios, la perfección del hombre como creación espiritual de Dios, y la manera en que un entendimiento de estas verdades puede liberarnos del pecado, la enfermedad y la

Latest News





News blog feature added in March

REMINDER: 2019 CSMetroChicage Annual Business Meeting

Saturday, November 2nd, 10-Noon; 1108 Oswego Road, Naperville

complexity of modern life?

Sentinel Watch podcast, October 28 - November 3, 2019

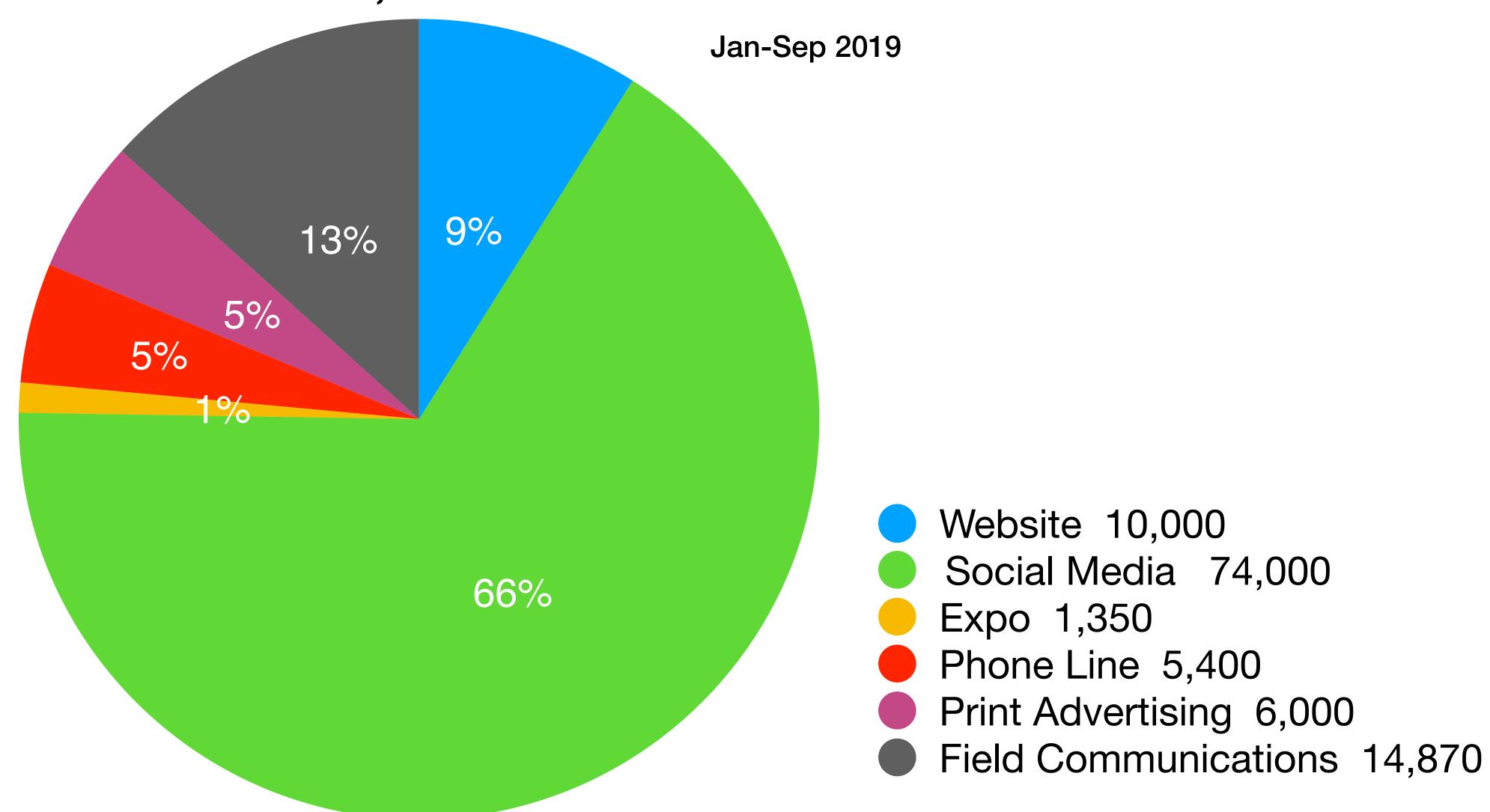


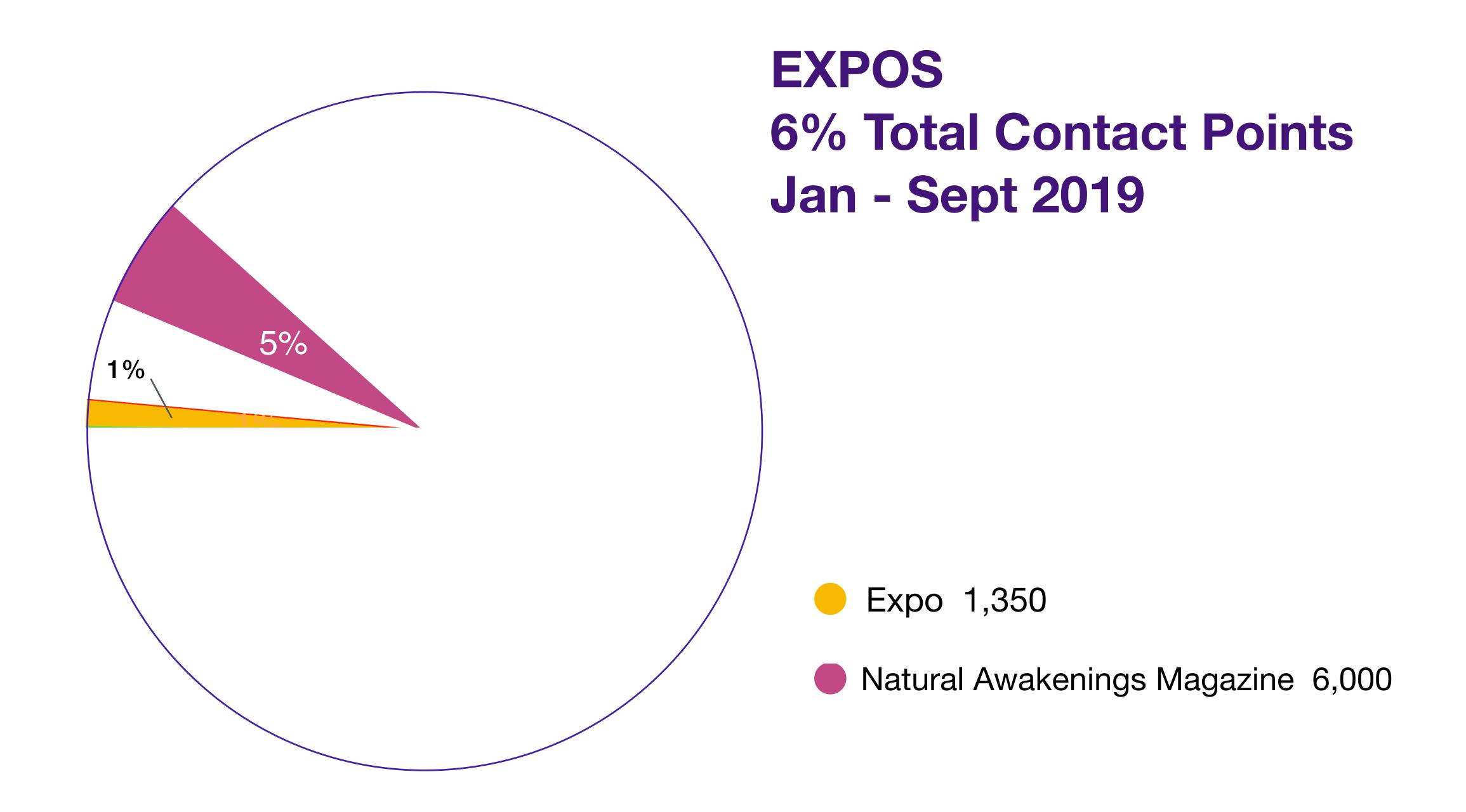
What truly governs us

Sentinel Watch podcast, October 20 - 27, 2019

EXPOS Kim Schmidt

2019 REACH = 111,620 CONTACT POINTS





TWO EXPOS

- 1. March in Northlake
- 2. August in Skokie
 - 500+ conversations
 - 25 Science and Health sold
 - 3 lectures71 new attendees9 church sponsors
 - 15 volunteers



ADVERTISING Natural Awakenings Magazine

 Monthly display ads and 5 calendar listings



LOOKING AHEAD TO 2020

March in Northlake

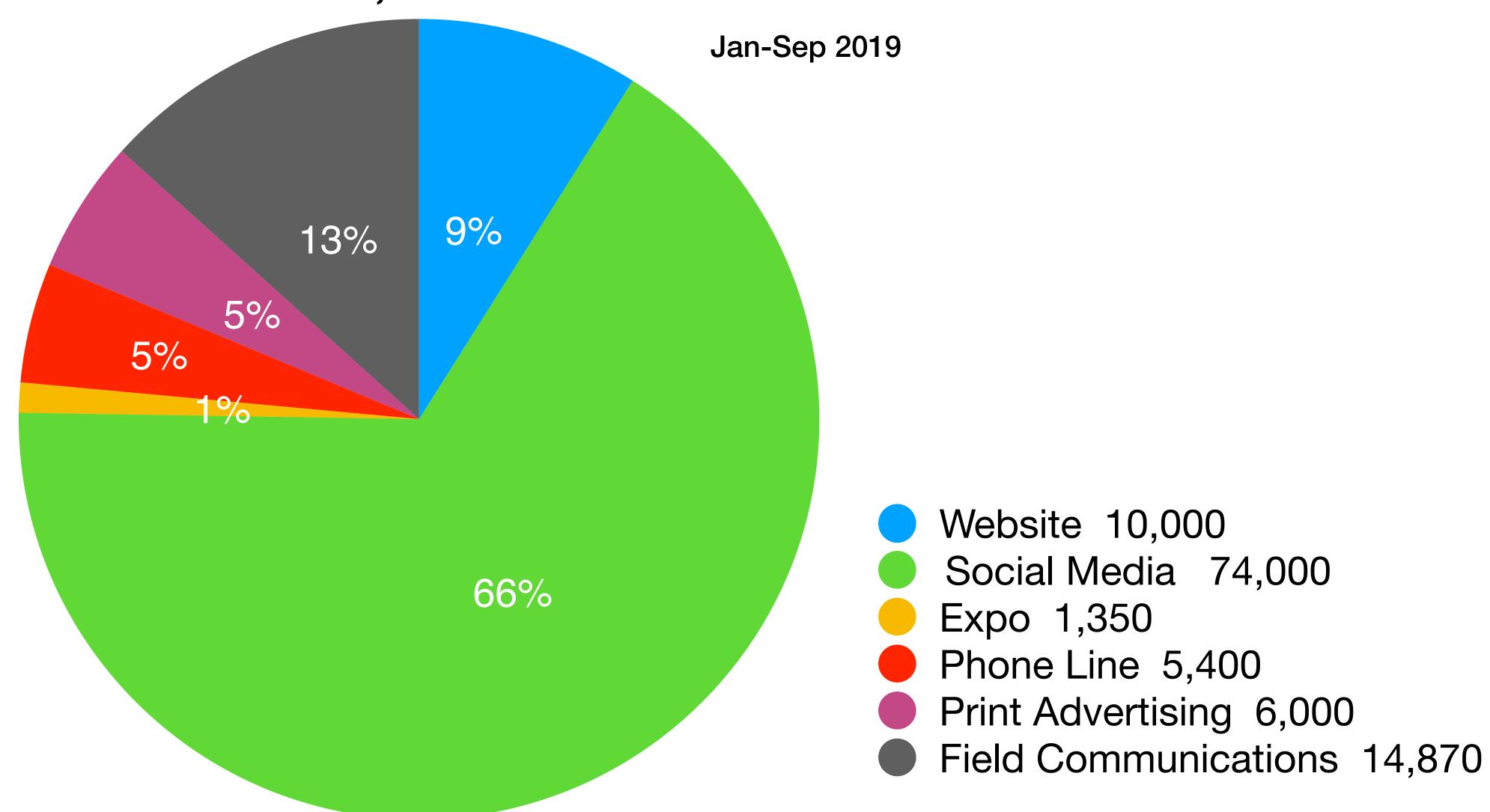
Volunteers and Lecture Sponsors Needed

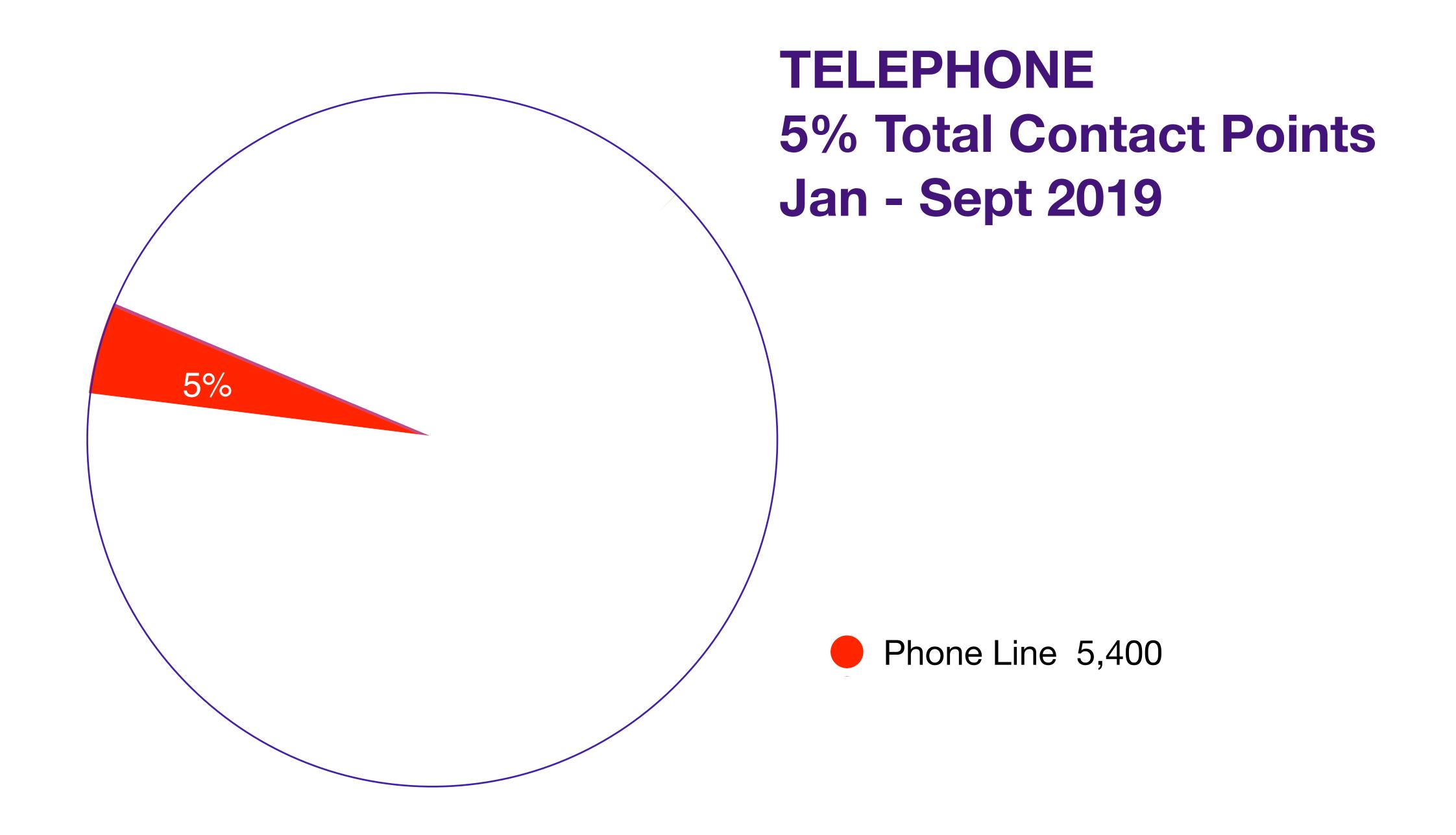


Telephone Broadcasting

Charlie Ruckstaetter

2019 REACH = 111,620 CONTACT POINTS





2019 PHONE LINE RESULTS



- Average number of unique callers 423 or 5.85% increase
- Average number of calls is 6,172 or 12% increase
- Based on Chicago area codes, 41% of calls from Chicago

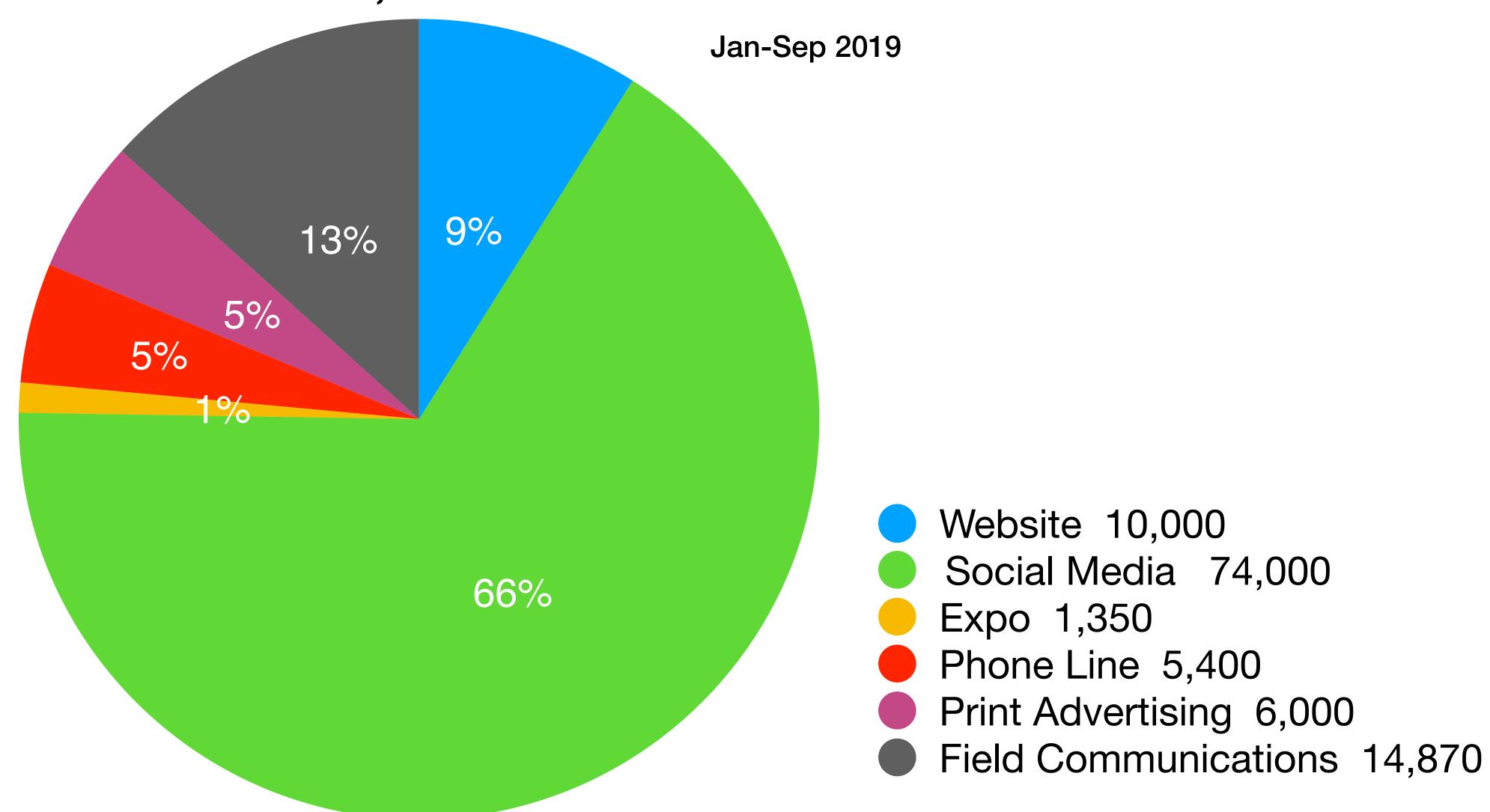
- All messages responded to within 24 to 48 hours
- Recent average of 9 messages per month
- or over 100 CS conversations per year
- Looking to support the Spanish phone line in future

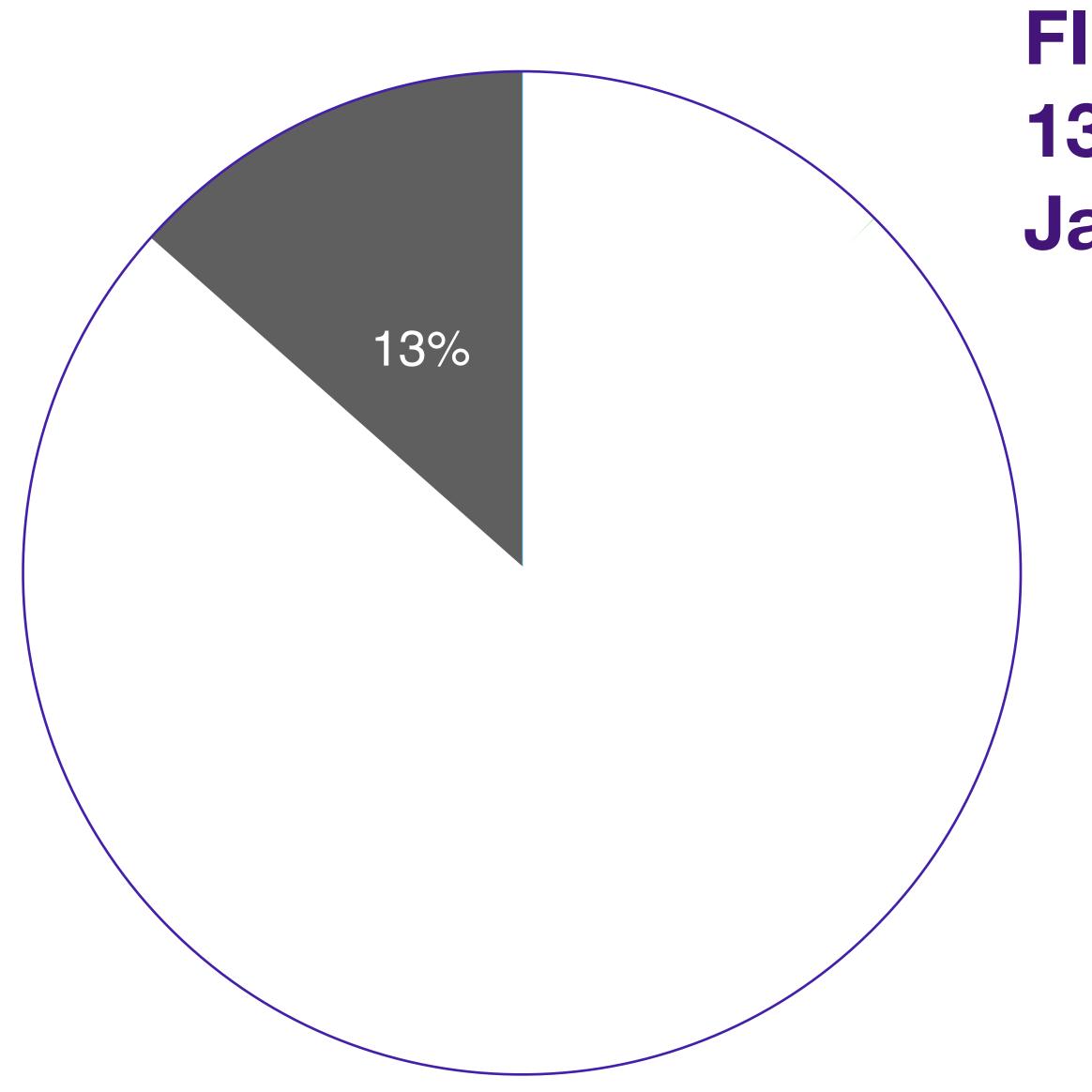
- Participated in CSPS Spanish conference call
- El Heraldo only programming currently available
- Working with Spanish translator to enhance menu

Field Communications

Rindy Powell

2019 REACH = 111,620 CONTACT POINTS





FIELD COMMUNICATIONS 13% Total Contact Points Jan - Sept 2019

Field Communications 14,870

EMAIL

- 329 subscribers
- Twice/month





PRINT NEWSLETTERS

- Spring & Fall issues
- Copies sent to churches to distribute

CHRISTIAN SCIENCE in Metro Chicago

Annual Business Meeting Saturday, November 2nd, 10-Noon in Naperville

Don't miss the annual business meeting for Christian Science in Metro Chicago on Saturday, November 2nd, 10-Noon, at First Church of Christ, Scientist, 1108 Oswego Road, Naperville.

In addition to hearing an overview about this committee's work and financial standing, participants will learn about successes this past year promoting area Christian Science lectures and engaging with attendees at two Body Mind Spirit Expos. We'll share good news about the improved communications and networking among the Christian Science churches in the area. There will also be a report about the online activities that have been sharing the resources churches and Reading Rooms in the Chicago area provide and the audience who's been tuning in to the telephone broadcasting line and online podcasts. Lastly, the 2019-2020 Strategic Plan will be formally presented for ratification. (Churches will receive copies of the plan in advance to review.)

Come learn about the refreshed, rejuvenated and forward thinking focus of this, our joint committee and how all the churches in metro Chicago are benefiting!



Elections will also take place for next year's committee board — area churches are reminded to submit their nominees to info@csmetrochicago.org by October 20th.

Planning a Christian Science Lecture Local Publicity Tips and more

Do you know what CSMetroChicago does to promote all the lectures in the Chicago area? Have you been challenged to find the local media outlets where you can submit your lecture for publication in online & print community event calendars? Or, are you looking to refresh your approach to publicity materials for your lecture? There is a NEW RESOURCE just for you!

At the request of several lecture committees we've compiled an information and tip document. You can download it at https://csmetrochicago.org/new-resource-for-planning-your-christian-science-lecture/.



PUBLICITY TIPS

- Explains what
 CSMetroChicago does
- Offers tips for listing lecture on community online event calendars

 More about promotion support during our Lecture Workshop after the break

PLANNING YOUR Christian Science Lecture Information for Chicago Area Churches and Societies









CONTENTS

- ► From The Mother Church "Hosting a Christian Science Lecture"
- Support from Christian Science in Metro Chicago
- Publicity Tips

LOOKING AHEAD 2020 Strategic Plan

Jeff Clements

- Build on momentum
 - growing our internet presence
 - developing tools/incentives to connect online community with us in person at lectures, our Reading Rooms, Sunday School and church services

- Plan already sent to churches
- Copies available to hand out today

2019

 Website & Social Med 	dia
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Expos

Telephone Broadcast Line

Print Advertising

Field Communication

Q 0	7			
P	Ι,	C	0	U

\$7,000

\$22,500

\$3,500

\$11,500

\$6,211

\$21,000

\$1,600

<u>\$9,700</u>

\$72,000

\$56,088

Questions?

Vote to ratify 2020 Strategic Plan

2020 Board Election

Ballot - 2020 Board Members

- Christie Clarke, Naperville
- Jeff Clements, Evanston
- Craig Hansen, Naperville
- Juli Litzkow, 17th Chicago
- David Maney, Palatine
- Rindy Powell, Glenview
- Charlie Ruckstaetter, Palatine
- George Schultz, Deerfield
- Todd Wittenberg, Glen Ellyn

Break

Lecture Workshop

Rindy Powell & Carol Hohle

RENEWED SPIRIT OF COOPERATION

- 18 lectures during 2019 (13 in 2018)
- CSMetroChicago and churches working together to promote one another's events
- Attendance is up

CSMetroChicago SUPPORT

- 1. Listed on website
- 2. Included on events flyer
- 3. Posted on Facebook
- 4. \$50 ad on Facebook/Instagram
- 5. Included in Natural Awakenings magazine calendar listings
- 6. Mention in CSMetroChicago's e-newsletters



Join us on Sunday afternoon at 1:30pm, June 30th, in Naperville at the Free Speech Pavilion for an invigorating presentation about how real change can occur both on an individual and collective level. Tom McElroy of Boston MA will offer up some helpful ideas! Learn more at: https://csmetrochicago.org/spiritual-discovery-how-you-can.../



TIPS DOCUMENT

- Available to download from website (see member page)
- A few print copies available today

PLANNING YOUR Christian Science Lecture Information for Chicago Area Churches and Societies









CONTENT

- From The Mother Church "Hosting a Christian Science Lecture"
- Support from Christian Science in Metro Chicago
- Publicity Tips

FLYER

Current flyer design



Experiencing a "life most sweet," cultivating a relationship with the divine, getting unstuck and overcoming fear, navigating change, finding health ... these are a few of the themes in a series of talks happening around the Chicago area this autumn.

As of September 23rd, seven events are scheduled. Learn more about these events and others at csmetrochicago.org

UPCOMING TALKS ON CHRISTIAN SCIENCE

Sunday September 30 2-3 pm

How To Make Change for the Better

with Janet Hagerty, CSB Palatine Library 700 North Court, Palatine

Sunday October 14 2-3 pm

Never Alone:

How Spiritual Ideas Work in Us with Melanie Wahlberg, CS Libertyville Civic Center 135 W Church Street, Libertyville

Saturday October 20 2-3 pm

Living in the "Kingdom of Heaven"

Right Here and Now with José de Dios Mata, CSB Palos Heights Library 12501 S 71st Ave, Palos Heights

Thursday November 1 7:30-8:30 pm

Making Meaningful Change:
How God's Love Can Change Your Life and the World

with Mark McCurties, CS McHenry County College, Luecht Conference Center 8900 US Hwy 12, Crystal Lake

Sunday November 11 2-3 pm

Practicing Christian Healing Today with Mary Alice Rose, CSB

Sixteenth Church of Christ, Scientist 7036 N Ridge Blvd, Chicago

Thursday November 15 7-8 pm

A Spiritual Revolution: The Quest to Experience God

with Giulia Nesi, CSB **Evanston Public Library** 1703 Orrington Ave, Evanston

Sunday December 2 3-4 pm

Making the Right Decisions with Leide Lessa, CSB

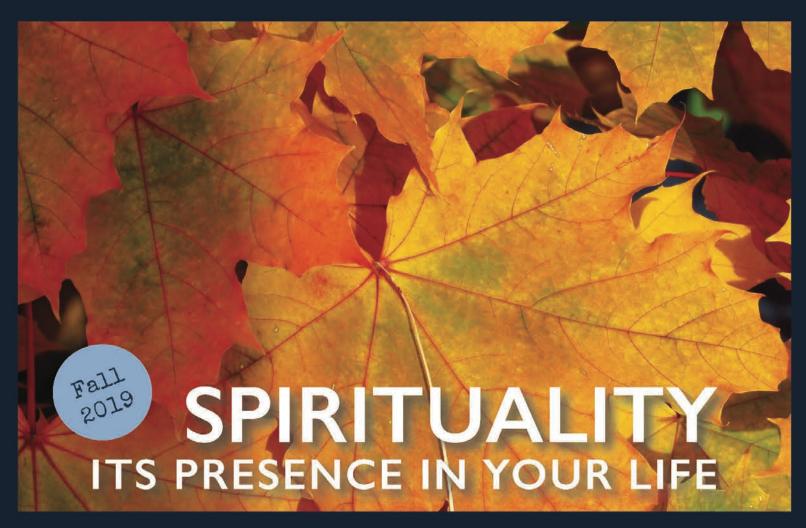
Chicago Lake Shore Hotel

4900 South Lake Shore Drive, Chicago

For more information visit csmetrochicago.org

FLYER

- Design updated for 2020
 - Spring season flyer lectures need to be booked by Jan 1



6 TRANSFORMING EVENTS

All are welcome at any or all of these free Christian Science talks

MAKING MEANINGFUL CHANGE: HOW GOD'S LOVE CAN CHANGE YOUR LIFE AND THE WORLD

with Mark McCurties CS
Sunday, September 29 @ 2 pm
The Barrington White House
Barrington

THE SCIENCE OF CHRISTIANITY

with Mary Alice Rose CSB
Sunday, October 27 @ 2 pm
I 6th Church of Christ, Scientist
Chicago

HOW TO MAKE CHANGE FOR THE BETTER

with Janet Hegarty CSB
Sunday, October 13 @ 2 pm
Winnetka Community House
Winnetka

A NEW VIEW OF GOD AND ITS EFFECT ON WELL-BEING

with Phillip Hockley CS
Sunday, November 3 @ 2 pm
First Church of Christ, Scientist
Libertyville

THE HOW AND WHY AND WONDER OF SPIRITUAL HEALING

with Beth Packer CS
Saturday, October 19 @ 1 pm
Hilton Garden Inn
Evanston

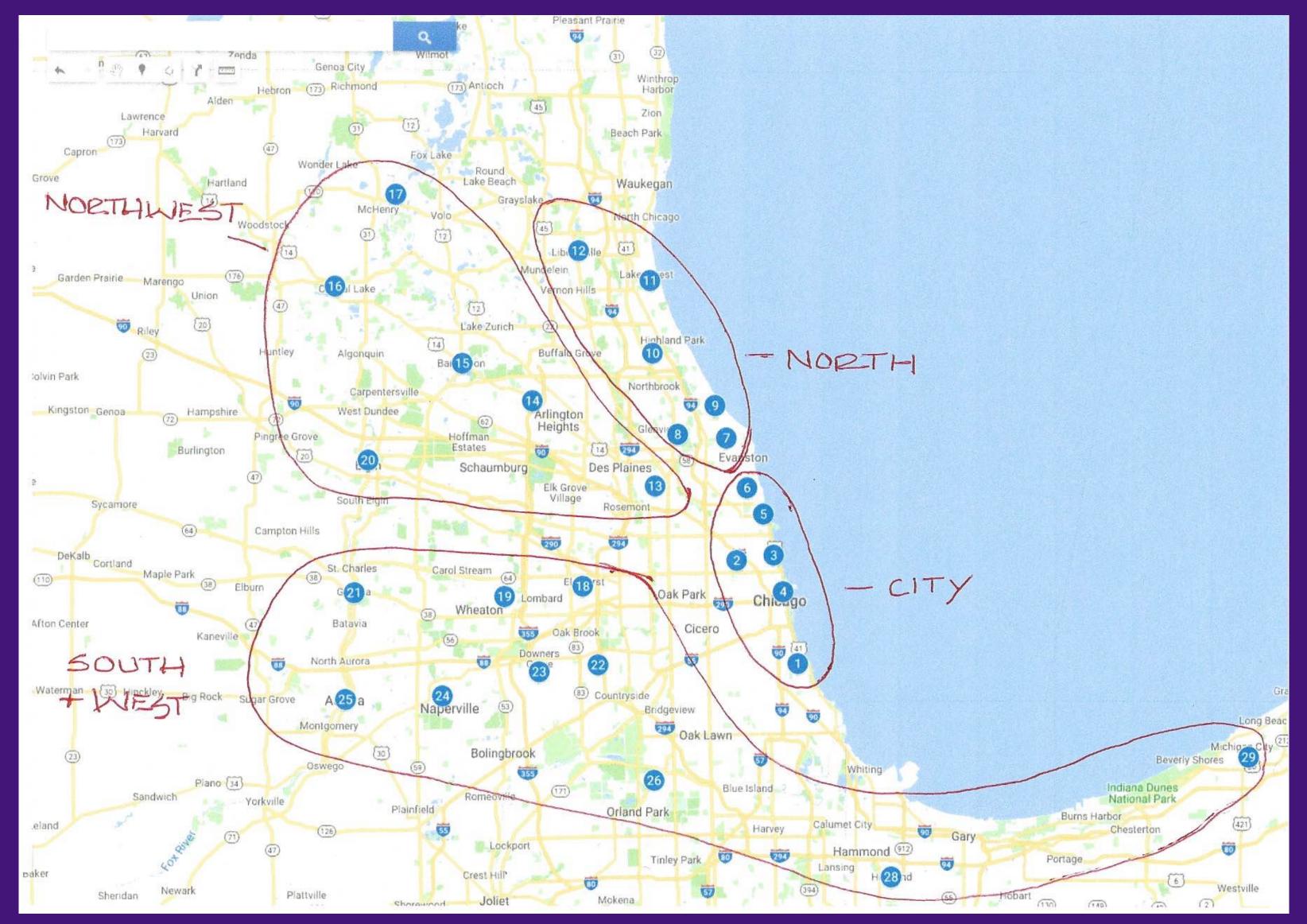
NEVER ALONE: HOW SPIRITUAL IDEAS WORK IN US

with Melanie Wahlberg CS
Sunday, November 17 @ 2 pm
Palatine Public Library
Palatine

more info at csmetrochicago.org/events

FLYER

- Future possibilities
 - "regional"



IDEAS?

Publicity ideas you have successfully implemented

SUGGESTIONS?

Ideas you'd like CSMetroChicago to explore

Internet Workshop

Jeff Clements, Todd Wittenberg & Carol Hohle

TRENDS / OBSERVATIONS

- 1. Search engines offer answers to every query
- 2. Information at your finger tip
- 3. Social Media expanding beyond photo sharing to include a way to communicate with like-minded people
- 4. Connecting online communities with in-person communities

IMPLICATION #1

"Search engines bring up answers to every query"

- SEO (search engine optimization) project
 - "Chicago Spirituality Podcasts" #2 Google



chicago spirituality podcasts











Videos

: More

Settings

Tools

About 1,720,000 results (0.69 seconds)

Religion & Spirituality – Jungianthology Podcast

https://jungchicago.org > blog > category > topics > religion-spirituality > how spirituality can mature and become more important over time ... This podcast is licensed under a Creative Commons ... Professor of Psychology, Psychoanalysis and Spirituality in the Graduate Center of the Chicago Theological Seminary ...

Podcasts



Colby Rebel Show

Chicago Spiritual Medium and Teacher Lilli...

▶ 49m



Village Church Ch... 19 hours ago

The Good Life

> 33m



Colby Rebel Show
Jun 28, 2019

Chicago Spiritual Medium and Teacher Lilli...

▶ 49m

#2

Christian Science in Metro Chicago Chicago Spirituality ...

https://csmetrochicago.org > spiritual-resources > podcasts >

Sentinel Watch podcasts are a good addition to one's weekly supply of thought-provoking ideas. Every Monday contributors tackle topics relevant to daily life.

IMPLICATION #1

"Search engines bring up answers to every query"

- SEO (search engine optimization) project
 - "Chicago Spirituality Podcasts" #2 Google
 - "Chicago Spirituality Events" #5 Google



Chicago, IL Spiritual Events | Eventbrite

https://www.eventbrite.com > il--chicago > spirituality--events *

Spiritual Events in Chicago. Pastor Jenkins Retirement and Birthday Celebration! An Evening with N. T. Wright—The New Testament in Its World (Chicago) Eden: A Gathering of Whole-Hearted Women 2019. Free. Meditation Workshop with Santikaro - Cyclical Change: Outer & Inner.

Sun, Nov 3 Midwest Buddhist Temple ... Midwest Buddhist Temple ...

Wed, Nov 6 Tadabbur Al Quran ... American Islamic College ...

Nov 8 - Nov 9 Deeply Rooted Wilson Abbey, Chicago, IL, US

Chicago, IL Spirituality Events | Eventbrite

https://www.eventbrite.com > il--chicago > spirituality--seminars

Looking for spirituality seminars events in Chicago? Whether you're a local, new in town, or
just passing through, you'll be sure to find something on Eventbrite ...

Chicago, IL Spiritual Events: Meditation, Psychics, & Services ...

https://chicago.eventful.com > events > categories > religion_spirituality -

Find upcoming Spirituality Events in Chicago, IL: church services, meditations, bible studies, worship services, catholic mass times, etc [updated weekly].

Spirituality groups in Chicago - Meetup

https://www.meetup.com > topics > spirituality > chicago -

Spirituality groups in Chicago. Diana Kushenbach Academy of Spiritual Arts. The Gathering Lighthouse Spiritual Education Center. Meditation for Spiritual Awareness Downtown Chicago. Spirituality for Everyone | Sufi Meditation in Chicago. Spiritual Nourishment Chicagoland. Meditation for Spiritual Awareness Lisle, IL. ...

Christian Science in Metro Chicago Spirituality Events In ...

https://csmetrochicago.org > events •

Explore special events and find regular church services & youth Sunday School throughout the year in our event listings for the Metro Chicago area. Take a look!

You've visited this page 2 times. Last visit: 10/21/19

Events Calendar - Conscious Community Magazine

https://consciouscommunitymagazine.com > events-calendar

Free Meditation Drop-in Class! Every Wednesday, 5:30pm-6pm. FREE! Simple sitting group where we practice a wide variety of secular meditation techniques ...

IMPLICATION #1

"Search engines bring up answers to every query"

- SEO (search engine optimization) project
 - "Chicago Spirituality Podcasts" #2 Google
 - "Chicago Spirituality Events" #5 Google
 - "Chicago Christian Church" Google Pg 3









https://www.churchinroscoevillage.org -

Join Us - Christian Fellowship Free Church Is A Community Of Imperfect People Who Love And Serve A Perfect God. Join Us Sunday ... Chicago, IL 60657.

3.

y

Chicago Christian Church 1249 Elmhurst Rd Des Plaines, IL ...

https://www.mapquest.com > illinois > chicago-christian-church-379008784 Get directions, reviews and information for Chicago Christian Church in Des Plaines, IL.

Seventeenth Church of Christ, Scientist | Chicago, Illinois

www.christiansciencechicago.org *

Seventeenth Church of Christ, Scientist in Chicago, Illinois looks forward to welcoming you at our worship services, events, and Christian Science Reading ...

You've visited this page many times. Last visit: 2/22/19

Christian Science in Metro Chicago Chicago Christian Church ...

https://csmetrochicago.org -

Find resources for your spiritual journey - information about upcoming events, worship services & Sunday School, and Christian Science Reading Rooms.

You've visited this page 2 times. Last visit: 3/13/19

Christ Community Church

Page #3

https://ccclife.org ▼

Welcome. Our desire is to love God and love people.

Park Manor Christian Church, Chicago, IL

www.parkmanorchristianchurch.org •

Join us for Sunday Worship at 10:30AM - 600 E. 73rd St - Chicago, IL - 773 483- ... View the Church Calendar for the most up-to-date info on what's happening at ...

Grace Chicago Church

www.gracechicago.com •

Grace Chicago Church is a creative Reformed Church in the Lakeview neighborhood of Chicago committed to God's justice in the city.

IMPLICATION #1

"Search engines bring up answers to every query"

- SEO (search engine optimization) project
 - "Chicago Spirituality Podcasts" #2 Google
 - "Chicago Spirituality Events" #5 Google
 - "Chicago Christian Church" Google Pg 3

Continue project in 2020 to optimize entire website

IMPLICATION #2

"Information at your finger tip"

- Website is not the sole location of information about us on internet
- Must have content on internet beyond website
 - social media presence
 - search engine presence
- Establishing Google Business account and exploring ways for our events and locations to be easily found

Christian Science in Metro Chicago Chicago Christian Church ...

https://csmetrochicago.org •

Find resources for your spiritual journey - information about upcoming events, worship services & Sunday School, and **Christian Science** Reading Rooms.

Events

Explore special events and find regular church services & youth ...

Worship

There are more than two dozen Christian Science worship ...

Contact

Christian Science in Metro Chicago is the newly formed ...

More results from csmetrochicago.org »

Members

Dear member, Thank you for supporting this joint activity of ...

About Christian Science

Core Concepts of Christian Scientists, Christian Scientists ...

News

Join the Glenbrook Walk on Chicago's North Shore OR find ...

Christian Science in Metro Chicago - Home | Facebook

https://www.facebook.com > Pages > Businesses > Nonprofit Organization ▼

Christian Science in Metro Chicago. 251 likes · 28 talking about this. Sharing Christian Science in Metro Chicago.

Christian Science in Metro Chicago - Posts | Facebook

https://www.facebook.com > csmetrochicago > posts

Hi everyone! This is an invitation to all college age, or newly gra...duated CS students or college faculty members you may know in the **Chicago** area.

Upcoming Events in Metro Chicago | Seventeenth Church of ...

www.christiansciencechicago.org > upcoming-events-in-metro-chicago-2 -

Sep 25, 2017 - There are more than a half dozen talks on **Christian Science** happening around **Chicago** this autumn. LEARN MORE about these special ...

Seventeenth Church of Christ, Scientist | Chicago, Illinois

www.christiansciencechicago.org •

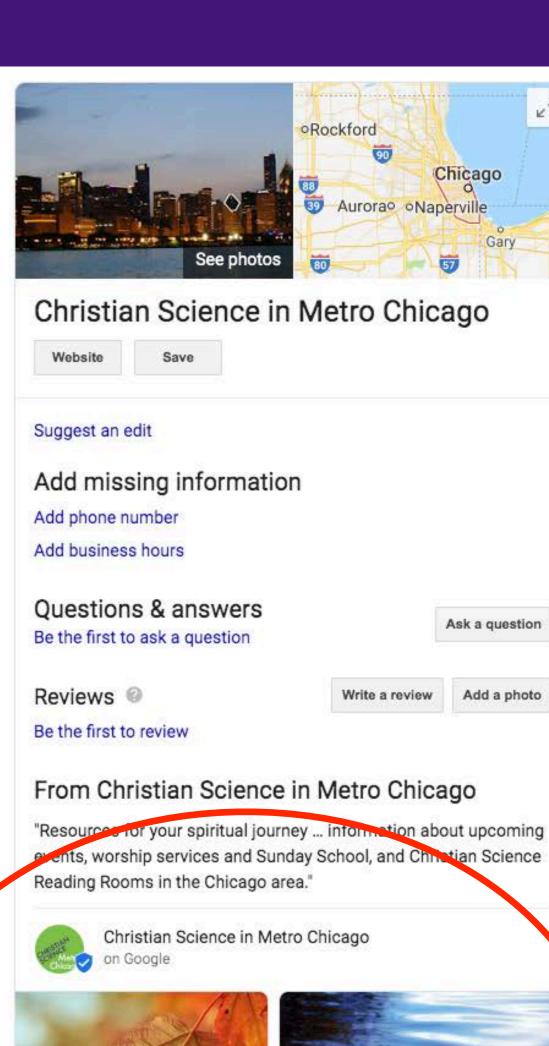
Seventeenth Church of Christ, Scientist in Chicago, Illinois looks forward to welcoming you at our worship services, events, and Christian Science Reading ...

About · Worship · Reading Room · Youth

Lincoln Park Christian Science church for sale

https://www.chicagobusiness.com > article > CRED0701 > lincoln-park-chr... ▼
Nov 15, 2017 - The Christian Science building at Pine Grove and Wrightwood is going on ... U or

C Med Center clears out patients before strike • MetroSouth closure A Christian Science church in Lincoln Park designed by the ... Between 1897 and 1911, Beman designed six Christian Science churches in Chicago—this ...





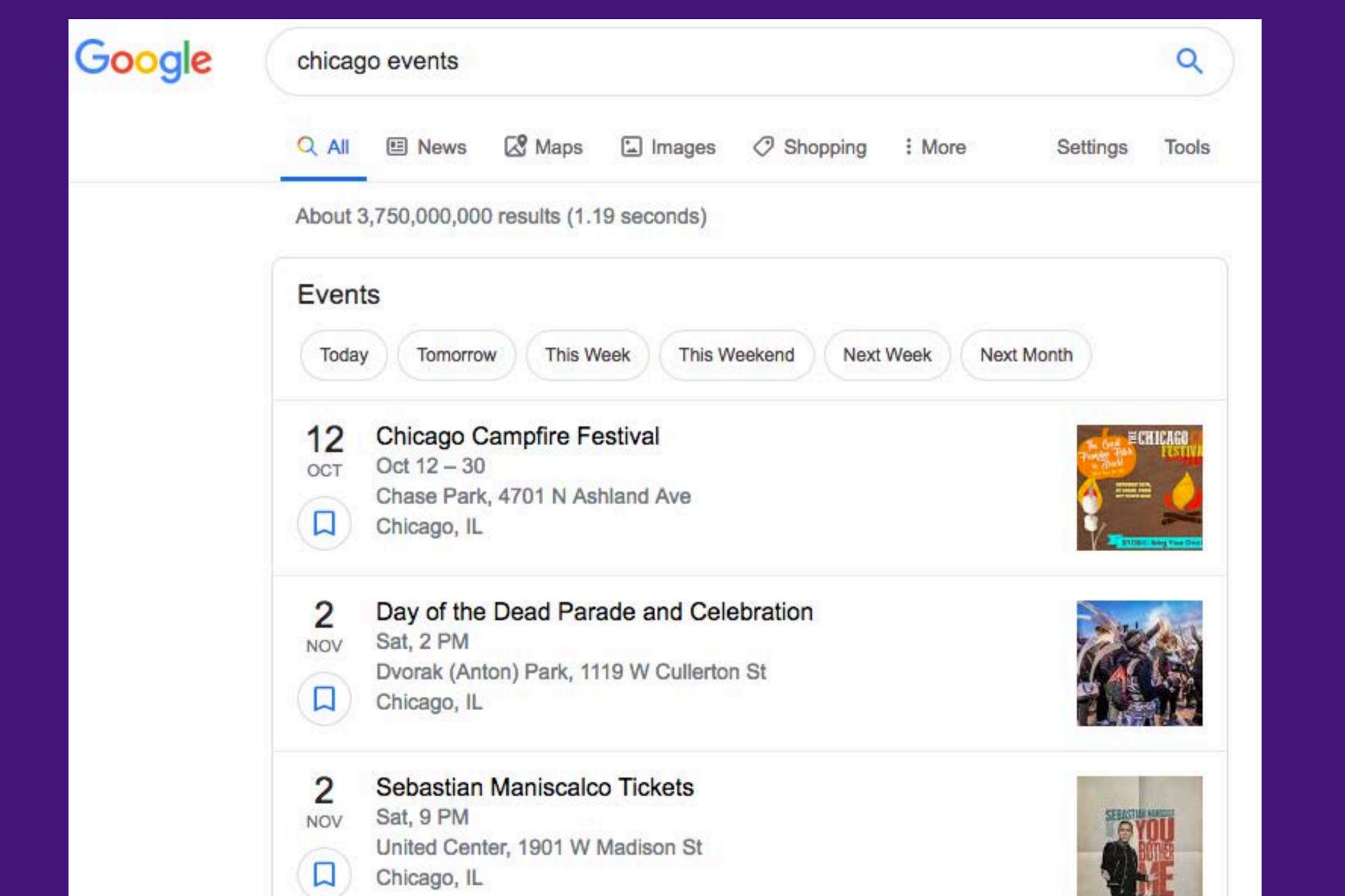
oct 26, 2:00 PM - 3:00 PM larendon Hills Middle Scho... ep 17, 2019

earn more



FREE TALK - How, Why and ...
Oct 19, 1:00 PM - 2:00 PM
Hilton Garden Inn, 1818 Mapl...
Sep 17, 2019

Learn more



> Search more events

IMPLICATION #3

"Social Media expanding beyond photo sharing to include a way to communicate with like-minded people"

- Now advertising on new Facebook platform with dramatically improved results
 - Sentinel Watch ad
 - \$15 July 90 reached; 15 clicks
 - \$35 September 3,700 reached; 44 clicks
 - Lecture ad
 - \$50 Spring 2019 3,500 reached; no click info available
 - \$50 September 4,900 reached; 199 clicks
- Free Facebook marketing expertise available calls every two weeks

IMPLICATION #4

"Connecting online communities with in-person communities"

- Develop redeemable free gift coupons for online community to bring to lectures and Reading Rooms
- Offer churches opportunity to have individual webpage on website

SUMMARY: IN 2020

- Build on these learnings
 - Maximize access to website content using SEO technology
 - Expand presence on internet beyond our website
 - Facebook, Instagram and Google
 - Develop tools/incentives to connect online communities with in-person communities coupons and individual church webpages

IDEAS? SUGGESTIONS?

• Please be in touch with Carol, Todd or Jeff

Conclusion

Jeff Clements

Thank you for attending today!

New 2020 Board Members please come up front for a brief meeting to determine your next meeting.